



6040 Unity Drive
Suite N
Norcross, GA 30071
t. 404-875-8488 f. 404-260-9153

Project Quote

RJOQ10345

Questions? <https://econcierge.rjonetworks.com>

Quote Date: Jun 20, 2023 Valid Through: Jul 30, 2023 Payment Terms: Net 15

Quoted To:

Ron Khaki
Excel Residential Mortgage LLC
3889 Flowerland Drive
Brookhaven, GA 30319

Prepared By:

Richard Ozsvath
CEO & Founder



Phone: 678-831-5432
Email: ron.khaki@excelres.net

Phone: 404-875-8488 x201
Email: rich@rjonetworks.com

Project Quote Request

Email from Ron, "I'd like to get some ideas on pricing. You know what sort of machine I have - the desktop is the HP you all set up for me in early 2019. and I also have a Lenovo laptop. 4.5 years in at this point and I would like to transition to one machine (laptop). I would need the laptop to be as powerful (speed, CPU, memory, etc...) as the HP desktop I have. I will be spending a bit more time in the field and going remote and while using both right now works because everything is cloud based, I would like to have just one machine for docs, passwords, etc.. I'm guessing you all could handle the imaging of the new computer so that the transition would be seamless."

Personal Note from Richard Ozsvath

Hello Ron - I have quoted you a Lenovo ThinkPad T16. This is a brand new model from Lenovo and as the name depicts, it has a 16" size screen. The ThinkPad T15 that it is replacing has a 15.6" screen. This T16 comes with the Intel Core i7 and 16GB of RAM, with a maximum supported RAM size of 40GB. The storage is a 512GB M.2 NVMe. If you want touch screen, there is a similar model that is around \$200 more, which also includes a slightly faster Core i7 processor. In order to drive 3 external monitors, a Thunderbolt dock is required. I have checked on your existing equipment and the max street price for the laptop is \$350 and the PC is at \$250. I am offering \$265 and \$185 respectively to take those machines off your hands. To make the data migration and configuration as smooth and seamless as possible, my recommendation is that you bring both machines to me late one day and we'll have the new laptop ready on the next day. FYI - there is also the P16 model which has a more robust video card and additional ports. I did not think though that you need more powerful video, which normally would be used for gaming or design applications. The upgrade pricing on the P model is approximately \$500 more. Thank you for the opportunity, do I have your approval to proceed with the order? - Rich

Hardware and Warranty Services

Sell Price Qty Ext. Price



Lenovo ThinkPad T16 Notebook

\$1,959.00 1 **\$1,959.00**

Lenovo ThinkPad T16 Notebook
Gen 1 -16" video - WUXGA - 1920 x 1200 - Intel Core i7 12th Gen i7-1260P Dodeca-core (12 Core) - 16 GB Total RAM - 8 GB On-board Memory - 512 GB SSD - Thunder Black - Intel Chip - Windows 11 - Intel Iris Xe Graphics - In-plane Switching (IPS) Technology - English Keyboard - Front Camera/Webcam

Lenovo Onsite Support (Add-On)

\$89.00 1 **\$89.00**

Lenovo Onsite Support (Add-On)
- 3 Year On-site upgrade - Maintenance - Parts & Labor



Lenovo Accidental Damage Protection (Add-On)

\$119.00 1 **\$119.00**

Lenovo Accidental Damage Protection (Add-On)
- 3 Year - Service - On-site - Maintenance - Parts & Labor - Physical



**Lenovo Thunderbolt Docking Station**\$339.99 1 **\$339.99**

Lenovo Thunderbolt Docking Station
 for Notebook/Monitor - 100 W - USB Type C - 4 Displays Supported - 4K - 3840 x 2160 - 4 x USB Type-A
 Ports - USB Type-A - 1 x USB Type-C Ports - USB Type-C - 1 x RJ-45 Ports - Network (RJ-45) - HDMI -
 DisplayPort - Thunderbolt - Wired - Gigabit Ethernet - Windows

**Lenovo ThinkPad T490 Laptop**\$265.00 -1 **-\$265.00**

Lenovo ThinkPad T490 Laptop
 - Existing machine RON-12496N

**HP EliteDesk 800 G4 SFF PC**\$185.00 -1 **-\$185.00**

HP EliteDesk 800 G4 SFF PC
 - Existing machine RON-12239F

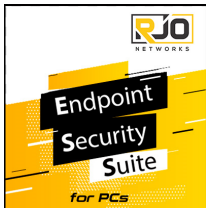
Implementation Services**One-time Fee****New PC Deployment Service****\$596.25**

Standard Scope of Work-> <https://bit.ly/3BOFISz>

New PC Deployment Service

Addendum to the Standard Scope of Work

- All equipment shipped to RJO offices for pre-configuration and testing before being delivered to Ron.
- It is preferred that Ron brings his existing PC and laptop to the RJO office so that we can more easily transfer the data and settings to the new laptop.
- Work with Ron after equipment is back to his office to get configured with his existing network, monitors, printers, etc.
- Price includes BENCH and REMOTE service
- Estimated time to complete: 4 - 5 hours

Managed Services**Monthly Fee**

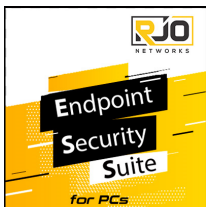
Per Unit Monthly Subscription Fee: \$27.90 Units -1

Extended Price: **-\$27.90**

Product Page-> <https://bit.ly/3NaLBQL>

ESS for PCs, Basic Bundle**ESS for PCs, Basic Bundle**

- Monthly subscription fee with annual commitment.
- Your subscription automatically renews for another annual term unless 30-day notice of cancellation is received before term expiration.
- PC name: RON-12496N



Per Unit Monthly Subscription Fee: \$53.10 Units -1

Extended Price: **-\$53.10**

Product Page-> <https://bit.ly/3NaLBQL>

ESS for PCs, Premium Bundle**ESS for PCs, Premium Bundle**

- Monthly subscription fee with annual commitment.
- Your subscription automatically renews for another annual term unless 30-day notice of cancellation is received before term expiration.
- PC name: RON-12239F



Per Unit Monthly Subscription Fee: \$53.10 Units 1

Extended Price: **\$53.10**
Product Page-> <https://bit.ly/3NaLBQL>

ESS for PCs, Premium Bundle

ESS for PCs, Premium Bundle

- Monthly subscription fee with annual commitment.
- Your subscription automatically renews for another annual term unless 30-day notice of cancellation is received before term expiration.
- PC name: New Laptop

Totals

Subtotal	\$2,625.34
*Shipping	\$0.00
*Tax	\$164.56
Grand Total	\$2,789.90

**Shipping and taxes listed are estimates only.
Actual shipping and tax charges will be calculated
post-delivery and listed on the final invoice.*