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# Project Opportunity Quote

## RJOQ10236

**Questions?** <https://econcierge.rjonetworks.com>

**Quote Date:** Mar 8, 2023 **Valid Through:** Mar 23, 2023 **Payment Terms:** Net 15

### Quoted To:

Bill Leverett  
COOK p.c.  
970 Peachtree Industrial Blvd  
Suite 202  
Suwanee, GA 30024

**Phone:** (404) 841-8485  
**Email:** bleverett@cookpclaw.com

### Prepared By:

Richard Ozsvath  
CEO & Founder

**Phone:** 404-875-8488 x201  
**Email:** rich@rjonetworks.com



### Quote Request

Bill has called asking requesting our recommendations for upgrading the existing old Belkin Wi-Fi access point with a new more powerful device.

### Personal Note from Richard Ozsvath

Hi Bill - Here's the quote for the Cambium E410 Enterprise Wi-Fi Access Point that we discussed. It is a preowned device, about 1 year old. The manufacturer's warranty is in force until 01/15/2025. The price is \$100 discount from a new device. You should get 5-7 years of service. We will preconfigure before you pick it up, should come online and be ready to go once you plug it into the cable that the existing device is on. As mentioned on the phone, we can manage and maintain this device through our admin dashboard. Do I have your approval to proceed with the order? Thanks for the opportunity. - Rich



#### Extended Price Includes Discount of 13% from List Price

Cambium E410 Indoor WiFi Access Point (Preowned)  
• Manufacturer's warranty valid through 01/15/2025

List Price	Qty	Ext. Price
\$288.90	1	\$251.34



#### Enterprise Wireless Deployment Service

- Preconfigure device at the RJO office with existing SID and passcode.
- Bill will swing on by and pick it up.
- Price includes BENCH and REMOTE service
- Unlimited BENCH and REMOTE support are covered under your RJOcares support plan
- Estimated BENCH labor 0.5 hours
- Estimated REMOTE labor 0.5 hours

\$0.00

### Totals

<b>Subtotal</b>	\$251.34
<b>Shipping</b>	\$0.00
<b>Tax</b>	\$15.08
<b>Grand Total</b>	<b>\$266.42</b>